

Simplifying the path to EV

More drivers than ever are switching to electric vehicles. And that's why facilities are looking for cost-effective upgrades that can increase traffic and revenue. You may be asking:

- *Will EV vehicles fit within my existing footprint and operation?*
- *What are the right chargers to meet my demand?*
- *Which vendors integrate best into my operation?*
- *Will different components work together?*
- *What is the simplest path forward?*

This guide will help you address your immediate needs, and position you for sustainable growth for years to come.

The ABM Roadmap: a custom, scalable plan

Facilities of all sizes partner with ABM. Our scale and breadth of expertise enables us to offer custom, cost-effective solutions that serve your drivers, your objectives and your bottom line. ABM's proven experience in eMobility means we can expedite the process today, and plan for the future.

A smarter way to evolve together

The right EV solution takes everything into account: from financing and procuring charging stations, to dynamic pricing models based on demand, as well as maintenance with an eye on long-term sustainability. ABM is a single point of contact to ensure that you make the best choices today, while allowing for flexibility as more people opt for electrified vehicles.

Unmatched EV expertise



#1
INSTALLER OF
EV CHARGERS
NATIONWIDE



\$1.5 Billion
IN PARKING
REVENUE
COLLECTED FOR
ABM CLIENTS



400,000+
PARKING LOTS
AND EQUIPMENT
MAINTAINED



230+
MAJOR CITIES
SERVED



50+ Years
OF PARKING &
TRANSPORTATION
EXPERIENCE



93%
CUSTOMER
RETENTION RATE

ABM gives you eMobility

Adding EV capabilities is a large undertaking. That's why choosing the right infrastructure partner matters. We recognize facility decision-makers want some mobility of their own—that is, flexibility—to keep all their options open as technology and statutory factors evolve.

With ABM you get:

- **Site Consultation and Analysis:** ABM will help identify the optimal configuration to incorporate EV charging infrastructure while minimizing disruptions to your existing operation.
- **Equipment System Selection:** ABM provides the EV chargers and supporting technology that ensure a smooth equipment transition or upgrade.
- **Design and Implementation:** ABM experts oversee EV installation, ensuring your facility has the right power capacity whether you install Level 2, Level 3 or a combination of charging ports.
- **Service and Maintenance:** After installation, your dedicated ABM team remains an active partner. This includes regular maintenance and any needed service upgrades to keep pace with evolving technology and regulations.
- **Analytics and Reporting:** ABM provides dashboards with savings and performance metrics in one place, allowing you to report to your community and make informed decisions about your pricing and programs.
- **Financing Structure and Incentives:** ABM helps you identify and secure local, state and federal funding, and provides financing for multi-year projects. Whether through a service-based structure, private or public funding, ABM works with you to uncover new financing options.

Talk to an ABM EV Expert

abm.com/SimplifyEV

866.681.1573

Success Story

Los Angeles World Airports—The 2022 NPA Innovative Facility of the Year

"This is not only the largest EV installation in the U.S., but we've completely monetized each unit of the EV infrastructure."



Jeff Cushman
Director, National Programs,
ABM

eMobility

Services and Benefits

- Customized solution
- Site assessment
- Infrastructure analysis
- Installation
- Incentive monetization
- Power management
- Sustainability reporting
- Equipment and network solution selection
- Future-proofing
- Minimize cost, maximize revenue
- Lifecycle service

